

# “UPPING the ANTE”

## JACKPOT WINNINGS FROM RENO TO MINNEAPOLIS



01/10/2018

The **winner** of the PUFL (Paid Up For Life) drawing is Nelson Ritter of Winchester Post 21. Congratulations Nelson and thank you for your recruiting! We are processing the paperwork and forwarding it to National.

There are many Individual Recruiter Awards. For example, **Recruiter of the Month** – Awarded to the Legionnaire signing up the most new members (minimum of five) in any one given month during the period July 1, 2017 through April 30, 2018. There is no limit to the number of monthly contests a Legionnaire may win. In case of a tie, a drawing will determine the one winner. See page 9 of the Department Awards Manual. Post Adjutants have manual or you can access the entire Manual by going to [www.valegion.org](http://www.valegion.org) and type in *2018 Department Awards Manual* in the search area.

Gold Brigade Award – Awarded to those Legionnaires recruiting 50 or more NEW MEMBERS into the American Legion up through the cutoff date of April 30, 2018...see page 11 & 12 in Department Awards Manual for precise details. Also see page 13 regarding Silver Brigade for recruiting 25 – 49 New Members in the The American Legion.

Department of Virginia's next target goal is 90%, the Foxhound Award, by 2/7/2018. Can we make the goal? Absolutely!

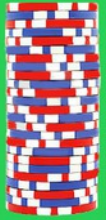
Pit Managers Hart, Ramseur, and Oertel are moving into competitive positions with each other. Department of Virginia Vice Commander Ramseur of the North is “squeaky” close to Department Vice Commander Hart's Western Region. No telling what will happen with more players (member renewals and new members) and Jackpot winners.

Congratulations to District 5 because Post 342 in Volens and Post Commander Burress hit the **Jackpot** (100%).

With everyone **upping the ante** by doing more than usual, The Department of Virginia will stay strong and reach our goals.

As Denise Rohan, National Commander of The American Legion states, “Strength Comes from Membership”

For God and Country,  
A.B. Brown  
As of 1/7/2018 Our National Position is 18



### Pit Managers

V.CMDR Hart  
Western Region  
84.008%

V. CMDR Ramseur  
Northern Region  
83.479%

V.CMDR Oertel  
Eastern Region  
79.813%

|                  |        |        |        |
|------------------|--------|--------|--------|
|                  |        | 0      | 00     |
| 1st 12-<br>Even  | 1      | 2      | 3      |
|                  | 4      | 5      | 6      |
|                  | 7      | 8      | 9      |
| 2nd 12-<br>Odd   | 10     | 11     | 12     |
|                  | 13     | 14     | 15     |
|                  | 16     | 17     | 18     |
| 3rd 12-<br>19-36 | 19     | 20     | 21     |
|                  | 22     | 23     | 24     |
|                  | 25     | 26     | 27     |
|                  | 28     | 29     | 30     |
|                  | 31     | 32     | 33     |
|                  | 34     | 35     | 36     |
|                  | 2 to 1 | 2 to 1 | 2 to 1 |



### Pit Bosses (Standings)

- 13<sup>th</sup>
- 9<sup>th</sup>
- 5<sup>th</sup>
- 10<sup>th</sup>
- 15<sup>th</sup>
- 16<sup>th</sup>
- 8<sup>th</sup>
- 12<sup>th</sup>
- 3<sup>rd</sup>
- 6<sup>th</sup>
- 17<sup>th</sup>
- 4<sup>th</sup>
- 11<sup>th</sup>
- 14<sup>th</sup>
- 7<sup>th</sup>
- 2<sup>nd</sup>
- 1<sup>st</sup>

### 100% Jackpot Posts



217, 329, 147, 90, 240, 128, 65, 160, 149, 55,  
1992, 67, 273, 276, 401, 99, 17, 252, 342



**THE AMERICAN LEGION**  
**DEPARTMENT OF VIRGINIA**  
**REGION AND DISTRICT STANDINGS**  
**AS OF 1/10/2018**

**Regional Standings**

| <b>Region</b> | <b>Stand-ings</b> | <b>Prior Year Mbrs</b> | <b>Curr Year Mbrs</b> | <b>Curr Year Goal</b> | <b>New Mbrs</b> | <b>Ren Mbrs</b> | <b>Paid Up For Life</b> | <b>Online</b> | <b>Per Cent of Goal</b> |
|---------------|-------------------|------------------------|-----------------------|-----------------------|-----------------|-----------------|-------------------------|---------------|-------------------------|
| WESTERN       | 1                 | 7278                   | 6225                  | 7410                  | 279             | 4708            | 705                     | 533           | 84.008%                 |
| NORTHERN      | 2                 | 14912                  | 12607                 | 15102                 | 584             | 7104            | 2079                    | 2840          | 83.479%                 |
| EASTERN       | 3                 | 11971                  | 9706                  | 12161                 | 616             | 5969            | 1366                    | 1755          | 79.813%                 |

**District Standings**

| <b>District</b>        |    | <b>Prior Year Mbrs</b> | <b>Curr Year Mbrs</b> | <b>Curr Year Goal</b> | <b>New Mbrs</b> | <b>Ren Mbrs</b> | <b>Paid Up For Life</b> | <b>Online</b> | <b>Per Cent of Goal</b> |
|------------------------|----|------------------------|-----------------------|-----------------------|-----------------|-----------------|-------------------------|---------------|-------------------------|
| THIRTEENTH             | 1  | 1971                   | 1794                  | 1997                  | 108             | 1089            | 282                     | 315           | 89.835%                 |
| NINTH                  | 2  | 837                    | 744                   | 855                   | 36              | 492             | 132                     | 84            | 87.018%                 |
| FIFTH                  | 3  | 1314                   | 1153                  | 1338                  | 67              | 891             | 84                      | 111           | 86.173%                 |
| TENTH                  | 4  | 1557                   | 1354                  | 1578                  | 92              | 1027            | 99                      | 136           | 85.805%                 |
| FIFTEENTH              | 5  | 1876                   | 1614                  | 1902                  | 64              | 1182            | 172                     | 196           | 84.858%                 |
| SIXTEENTH              | 6  | 4086                   | 3466                  | 4134                  | 174             | 1742            | 612                     | 938           | 83.841%                 |
| EIGHTH                 | 7  | 1099                   | 938                   | 1122                  | 19              | 706             | 153                     | 60            | 83.601%                 |
| TWELFTH                | 8  | 1549                   | 1306                  | 1581                  | 102             | 777             | 188                     | 239           | 82.606%                 |
| THIRD                  | 9  | 2576                   | 2141                  | 2612                  | 147             | 1253            | 371                     | 370           | 81.968%                 |
| SIXTH                  | 10 | 1626                   | 1348                  | 1656                  | 41              | 1092            | 116                     | 99            | 81.401%                 |
| SEVENTEENTH            | 11 | 6064                   | 4974                  | 6125                  | 213             | 2560            | 883                     | 1318          | 81.208%                 |
| FOURTH                 | 12 | 1553                   | 1283                  | 1582                  | 77              | 911             | 151                     | 144           | 81.100%                 |
| ELEVENTH               | 13 | 2919                   | 2397                  | 2966                  | 88              | 1506            | 352                     | 451           | 80.816%                 |
| FOURTEENTH             | 14 | 915                    | 759                   | 944                   | 25              | 531             | 130                     | 73            | 80.403%                 |
| SEVENTH                | 15 | 845                    | 688                   | 861                   | 24              | 500             | 121                     | 43            | 79.907%                 |
| SECOND                 | 16 | 2741                   | 2096                  | 2778                  | 181             | 1223            | 238                     | 454           | 75.450%                 |
| FIRST                  | 17 | 633                    | 483                   | 642                   | 21              | 299             | 66                      | 97            | 75.234%                 |
| <b>TRADITIONAL:</b>    |    | 34161                  | 28538                 | 34673                 | 1479            | 17781           | 4150                    | 5128          | 82.306%                 |
| <b>POST 141:</b>       |    | 8062                   | 6268                  | 7827                  | 32              | 3985            | 733                     | 1518          | 80.082%                 |
| <b>CYBERPOST 1919:</b> |    | 0                      | 0                     | 1                     | 0               | 0               | 0                       |               | 0.000%                  |
| <b>SUBTOTAL:</b>       |    | 42223                  | 34806                 | 42501                 | 1511            | 21766           | 4883                    | 6646          | 81.895%                 |
| <b>NEW DMS:</b>        |    |                        | 0                     | 0                     |                 |                 |                         |               |                         |
| <b>OVERALL TOTAL</b>   |    |                        | 34806                 | 42501                 |                 |                 |                         |               |                         |

**YEAR TO DATE TOTALS AND SUMMARY**

|                                     |       |
|-------------------------------------|-------|
| <b>CURRENT YEAR GOAL:</b>           | 42501 |
| <b>MEMBERSHIP AS OF 1/10/2018 :</b> | 34806 |
| <b>REMAINDER TO MEET GOAL:</b>      | 7695  |

**EASTERN REGION-- FIRST DISTRICT-- (4 Posts)**

| Post                           | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 56                             | NORTHAMPTON  | 1/9/2018         | 250             | 200            | 228                      | 253            | 14       | 127      | 19               | 40      | 79.051%          |
| 100                            | PARKSLEY     | 1/5/2018         | 27              | 25             | 27                       | 30             | 2        | 8        | 5                | 10      | 83.333%          |
| 101                            | ONANCOCK     | 9/27/2017        | 18              | 16             | 17                       | 19             | 0        | 6        | 9                | 1       | 84.211%          |
| 159                            | CHINCOTEAGUE | 1/5/2018         | 338             | 242            | 306                      | 340            | 5        | 158      | 33               | 46      | 71.176%          |
| <b>CDR: STEVEN ATKINS(100)</b> |              |                  | 633             | 483            | 578                      | 642            | 21       | 299      | 66               | 97      | 75.234%          |

**EASTERN REGION-- SECOND DISTRICT-- (14 Posts)**

| Post                          | Location       | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|-------------------------------|----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 5                             | NORFOLK        | 1/5/2018         | 127             | 45             | 116                      | 129            | 8        | 17       | 7                | 13      | 34.884%          |
| 35                            | NORFOLK        | 1/5/2018         | 103             | 65             | 95                       | 105            | 2        | 31       | 6                | 26      | 61.905%          |
| 37                            | NORFOLK        | 1/10/2018        | 222             | 149            | 203                      | 225            | 57       | 81       | 3                | 8       | 66.222%          |
| 60 +                          | NORFOLK        | 1/5/2018         | 54              | 50             | 50                       | 56             | 8        | 26       | 4                | 12      | 89.286%          |
| 81 +                          | VIRGINIA BEACH | 9/13/2017        | 17              | 17             | 16                       | 18             | 2        | 10       | 5                | 0       | 94.444%          |
| 110                           | VIRGINIA BEACH | 1/9/2018         | 368             | 302            | 336                      | 373            | 6        | 162      | 54               | 80      | 80.965%          |
| 113                           | PRINCESS ANNE  | 1/5/2018         | 63              | 53             | 59                       | 65             | 1        | 35       | 5                | 12      | 81.538%          |
| 118 +                         | NORFOLK        | 1/5/2018         | 15              | 15             | 14                       | 16             | 4        | 5        | 3                | 3       | 93.750%          |
| 190                           | PORTSMOUTH     | 1/5/2018         | 277             | 184            | 253                      | 281            | 14       | 137      | 11               | 22      | 65.480%          |
| 204                           | NORFOLK        | 12/4/2017        | 46              | 40             | 42                       | 47             | 0        | 37       | 0                | 3       | 85.106%          |
| 280                           | CHESAPEAKE     | 1/5/2018         | 406             | 321            | 370                      | 411            | 14       | 156      | 52               | 99      | 78.102%          |
| 310                           | CHURCHLAND     | 1/9/2018         | 74              | 62             | 68                       | 76             | 1        | 41       | 7                | 13      | 81.579%          |
| 327                           | NORFOLK        | 1/5/2018         | 947             | 768            | 858                      | 953            | 53       | 475      | 79               | 161     | 80.588%          |
| 1992 ***                      | VIRGINIA BEACH | 12/20/2017       | 22              | 25             | 21                       | 23             | 11       | 10       | 2                | 2       | 108.696%         |
| <b>CDR: LARRY TURNER(327)</b> |                |                  | 2741            | 2096           | 2500                     | 2778           | 181      | 1223     | 238              | 454     | 75.450%          |

**EASTERN REGION-- THIRD DISTRICT-- (16 Posts)**

| Post    | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|---------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 25      | NEWPORT NEWS | 1/5/2018         | 409             | 326            | 373                      | 414            | 22       | 202      | 36               | 66      | 78.744%          |
| 31      | HAMPTON      | 1/5/2018         | 79              | 60             | 73                       | 81             | 1        | 29       | 16               | 14      | 74.074%          |
| 39      | WILLIAMSBURG | 1/5/2018         | 111             | 91             | 102                      | 113            | 3        | 48       | 13               | 27      | 80.531%          |
| 48      | HAMPTON      | 1/5/2018         | 106             | 85             | 97                       | 108            | 1        | 40       | 29               | 15      | 78.704%          |
| 61      | CHARLES CITY | 1/5/2018         | 39              | 28             | 36                       | 40             | 0        | 24       | 1                | 3       | 70.000%          |
| 67 ***  | HAMPTON      | 1/3/2018         | 155             | 163            | 142                      | 158            | 14       | 103      | 33               | 13      | 103.165%         |
| 75      | GLOUCESTER   | 1/5/2018         | 187             | 159            | 171                      | 190            | 11       | 75       | 33               | 40      | 83.684%          |
| 83 +    | MATHEWS      | 1/5/2018         | 171             | 163            | 157                      | 174            | 3        | 121      | 18               | 21      | 93.678%          |
| 165     | YORKTOWN     | 11/8/2017        | 32              | 23             | 30                       | 33             | 0        | 15       | 5                | 3       | 69.697%          |
| 172     | WEST POINT   | 12/8/2017        | 19              | 16             | 18                       | 20             | 1        | 12       | 2                | 1       | 80.000%          |
| 273 *** | POQUOSON     | 1/5/2018         | 113             | 117            | 104                      | 115            | 8        | 60       | 29               | 20      | 101.739%         |
| 314     | AYLETT       | 12/7/2017        | 35              | 29             | 32                       | 36             | 1        | 12       | 11               | 5       | 80.556%          |

**EASTERN REGION-- THIRD DISTRICT-- (16 Posts)**

| Post                          | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|-------------------------------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 368                           | NEWPORT NEWS | 1/5/2018         | 961             | 766            | 870                      | 967            | 78       | 459      | 119              | 110     | 79.214%          |
| 1776                          | WILLIAMSBURG | 1/5/2018         | 94              | 62             | 86                       | 96             | 2        | 30       | 12               | 18      | 64.583%          |
| 1991 +                        | TABB         | 1/5/2018         | 35              | 33             | 32                       | 36             | 2        | 21       | 5                | 5       | 91.667%          |
| 1997                          | HAMPTON      | 1/5/2018         | 30              | 20             | 28                       | 31             | 0        | 2        | 9                | 9       | 64.516%          |
| <b>CDR: BUDDY DINGLE(368)</b> |              |                  | 2576            | 2141           | 2351                     | 2612           | 147      | 1253     | 371              | 370     | 81.968%          |

**EASTERN REGION-- FOURTH DISTRICT-- (14 Posts)**

| Post                            | Location   | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|---------------------------------|------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 2                               | PETERSBURG | 1/5/2018         | 389             | 282            | 356                      | 395            | 29       | 179      | 32               | 42      | 71.392%          |
| 46                              | EMPORIA    | 1/9/2018         | 47              | 30             | 42                       | 47             | 0        | 28       | 2                | 0       | 63.830%          |
| 49                              | SMITHFIELD | 1/5/2018         | 174             | 136            | 162                      | 180            | 5        | 95       | 16               | 20      | 75.556%          |
| 57                              | SUFFOLK    | 12/20/2017       | 83              | 66             | 75                       | 83             | 0        | 56       | 5                | 5       | 79.518%          |
| 73                              | FRANKLIN   | 1/3/2018         | 90              | 76             | 81                       | 90             | 3        | 58       | 12               | 3       | 84.444%          |
| 88                              | SUFFOLK    | 1/5/2018         | 84              | 69             | 78                       | 87             | 3        | 35       | 12               | 19      | 79.310%          |
| 120                             | DISPUTANTA | 1/5/2018         | 155             | 112            | 144                      | 160            | 5        | 68       | 24               | 15      | 70.000%          |
| 146 +                           | HOPEWELL   | 1/5/2018         | 330             | 320            | 303                      | 337            | 20       | 239      | 36               | 25      | 94.955%          |
| 149 ***                         | DINWIDDIE  | 12/5/2017        | 30              | 33             | 29                       | 32             | 4        | 20       | 3                | 6       | 103.125%         |
| 151 +                           | EMPORIA    | 10/11/2017       | 74              | 72             | 67                       | 74             | 2        | 66       | 3                | 1       | 97.297%          |
| 160 +                           | SURRY      | 11/27/2017       | 37              | 37             | 33                       | 37             | 4        | 24       | 4                | 5       | 100.000%         |
| 191                             | WAVERLY    | 1/10/2018        | 21              | 13             | 19                       | 21             | 0        | 11       | 0                | 2       | 61.905%          |
| 264                             | JARRATT    | 12/5/2017        | 21              | 18             | 19                       | 21             | 0        | 15       | 2                | 1       | 85.714%          |
| 276 ***                         | BOYKINS    | 1/9/2018         | 18              | 19             | 16                       | 18             | 2        | 17       | 0                | 0       | 105.556%         |
| <b>CDR: M COMBO-FARRIS(120)</b> |            |                  | 1553            | 1283           | 1424                     | 1582           | 77       | 911      | 151              | 144     | 81.100%          |

**EASTERN REGION-- ELEVENTH DISTRICT-- (20 Posts)**

| Post | Location         | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------|------------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 1    | RICHMOND         | 1/3/2018         | 136             | 118            | 124                      | 138            | 2        | 89       | 17               | 10      | 85.507%          |
| 38   | RICHMOND         | 10/4/2017        | 18              | 11             | 17                       | 19             | 0        | 9        | 1                | 1       | 57.895%          |
| 84   | RICHMOND         | 1/5/2018         | 126             | 110            | 115                      | 128            | 1        | 71       | 22               | 16      | 85.938%          |
| 87   | AMELIA           | 11/29/2017       | 64              | 41             | 59                       | 66             | 0        | 29       | 10               | 2       | 62.121%          |
| 91   | CHESTERFIELD     | 11/17/2017       | 9               | 5              | 14                       | 15             | 0        | 1        | 2                | 2       | 33.333%          |
| 108  | RICHMOND         | 1/3/2018         | 23              | 19             | 22                       | 24             | 0        | 14       | 3                | 2       | 79.167%          |
| 125  | RICHMOND         | 1/5/2018         | 109             | 90             | 100                      | 111            | 5        | 69       | 6                | 10      | 81.081%          |
| 136  | ETTRICK          | 10/4/2017        | 25              | 16             | 23                       | 26             | 0        | 16       | 0                | 0       | 61.538%          |
| 137  | RICHMOND         | 1/9/2018         | 167             | 122            | 153                      | 170            | 8        | 66       | 24               | 24      | 71.765%          |
| 144  | HIGHLAND SPRINGS | 1/5/2018         | 208             | 166            | 190                      | 211            | 17       | 101      | 23               | 25      | 78.673%          |
| 186  | MIDLOTHIAN       | 1/9/2018         | 381             | 326            | 347                      | 386            | 12       | 204      | 33               | 77      | 84.456%          |
| 189  | RICHMOND         | 9/1/2017         | 29              | 18             | 27                       | 30             | 1        | 9        | 7                | 1       | 60.000%          |

**EASTERN REGION-- ELEVENTH DISTRICT-- (20 Posts)**

| Post                           | Location         | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|------------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 201                            | POWHATAN         | 11/27/2017       | 107             | 93             | 98                       | 109            | 7        | 51       | 16               | 19      | 85.321%          |
| 210                            | RICHMOND         | 12/4/2017        | 21              | 9              | 20                       | 22             | 0        | 5        | 2                | 2       | 40.909%          |
| 233                            | RICHMOND         | 12/20/2017       | 65              | 54             | 60                       | 67             | 0        | 43       | 6                | 5       | 80.597%          |
| 242                            | SANDSTON         | 12/4/2017        | 74              | 59             | 68                       | 76             | 1        | 46       | 9                | 3       | 77.632%          |
| 244                            | GLEN ALLEN       | 1/5/2018         | 118             | 103            | 108                      | 120            | 2        | 74       | 9                | 18      | 85.833%          |
| 284                            | COLONIAL HEIGHTS | 1/9/2018         | 1061            | 910            | 960                      | 1067           | 31       | 530      | 154              | 195     | 85.286%          |
| 354                            | RICHMOND         | 1/5/2018         | 131             | 89             | 120                      | 133            | 1        | 58       | 3                | 27      | 66.917%          |
| 361                            | RICHMOND         | 12/19/2017       | 47              | 38             | 43                       | 48             | 0        | 21       | 5                | 12      | 79.167%          |
| <b>CDR: CHUCK MEDEIROS(284</b> |                  |                  | 2919            | 2397           | 2669                     | 2966           | 88       | 1506     | 352              | 451     | 80.816%          |

**EASTERN REGION-- TWELFTH DISTRICT-- (13 Posts)**

| Post                           | Location        | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|-----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 55 ***                         | FREDERICKSBURG  | 1/9/2018         | 198             | 206            | 181                      | 201            | 15       | 149      | 22               | 20      | 102.488%         |
| 64                             | TAPPAHANNOCK    | 1/5/2018         | 51              | 42             | 48                       | 53             | 0        | 27       | 3                | 12      | 79.245%          |
| 82                             | SALUDA          | 1/5/2018         | 24              | 19             | 23                       | 25             | 0        | 2        | 7                | 10      | 76.000%          |
| 86                             | KILMARNOCK      | 12/7/2017        | 84              | 68             | 77                       | 86             | 3        | 42       | 12               | 11      | 79.070%          |
| 89                             | KING GEORGE     | 1/5/2018         | 181             | 143            | 166                      | 184            | 2        | 75       | 33               | 33      | 77.717%          |
| 117                            | REEDVILLE       | 1/5/2018         | 139             | 98             | 127                      | 141            | 3        | 66       | 12               | 17      | 69.504%          |
| 148                            | COLONIAL BEACH  | 1/5/2018         | 248             | 225            | 226                      | 251            | 36       | 136      | 19               | 34      | 89.641%          |
| 221                            | CAROLINE COUNTY | 11/7/2017        | 40              | 28             | 37                       | 41             | 1        | 16       | 6                | 5       | 68.293%          |
| 241 *                          | STORMONT        | 10/4/2017        | 9               | 10             | 14                       | 15             | 7        | 3        | 0                | 0       | 66.667%          |
| 252 ***                        | MONTROSS        | 1/5/2018         | 56              | 60             | 52                       | 58             | 3        | 37       | 12               | 8       | 103.448%         |
| 320                            | SPOTSYLVANIA    | 1/9/2018         | 447             | 326            | 407                      | 452            | 12       | 176      | 56               | 82      | 72.124%          |
| 329 *                          | DAHLGREN        | 11/17/2017       | 38              | 39             | 35                       | 39             | 2        | 34       | 2                | 1       | 100.000%         |
| 401 ***                        | WARSAW          | 1/9/2018         | 34              | 42             | 32                       | 35             | 18       | 14       | 4                | 6       | 120.000%         |
| <b>CDR: MILLIE HAMPTON(82)</b> |                 |                  | 1549            | 1306           | 1423                     | 1581           | 102      | 777      | 188              | 239     | 82.606%          |

**NORTHERN REGION-- THIRTEENTH DISTRICT-- (10 Posts)**

| Post    | Location        | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|---------|-----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 74      | CHARLOTTESVILLE | 1/9/2018         | 787             | 699            | 712                      | 791            | 50       | 390      | 147              | 112     | 88.369%          |
| 90 ***  | BEAVERDAM       | 1/5/2018         | 38              | 47             | 36                       | 40             | 2        | 27       | 7                | 11      | 117.500%         |
| 116 +   | LOUISA          | 1/5/2018         | 117             | 111            | 107                      | 119            | 4        | 67       | 13               | 27      | 93.277%          |
| 128 *** | STANARDSVILLE   | 12/1/2017        | 85              | 91             | 79                       | 88             | 2        | 79       | 3                | 7       | 103.409%         |
| 156     | ORANGE          | 1/9/2018         | 182             | 155            | 167                      | 185            | 9        | 105      | 19               | 22      | 83.784%          |
| 157     | MADISON         | 1/5/2018         | 137             | 105            | 124                      | 138            | 8        | 53       | 19               | 25      | 76.087%          |
| 175 +   | MECHANICSVILLE  | 1/9/2018         | 313             | 296            | 285                      | 317            | 18       | 196      | 30               | 52      | 93.375%          |
| 206 +   | ASHLAND         | 1/3/2018         | 32              | 31             | 30                       | 33             | 2        | 21       | 5                | 3       | 93.939%          |
| 215 +   | GOOCHLAND       | 1/5/2018         | 123             | 114            | 114                      | 127            | 4        | 63       | 22               | 25      | 89.764%          |

**NORTHERN REGION-- THIRTEENTH DISTRICT-- (10 Posts)**

| Post                           | Location        | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|-----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 2003 +                         | FLUVANNA COUNTY | 1/9/2018         | 157             | 145            | 143                      | 159            | 9        | 88       | 17               | 31      | 91.195%          |
| <b>CDR: G. STEPHENSON(157)</b> |                 |                  | 1971            | 1794           | 1797                     | 1997           | 108      | 1089     | 282              | 315     | 89.835%          |

**NORTHERN REGION-- FOURTEENTH DISTRICT-- (11 Posts)**

| Post                         | Location         | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------------------------------|------------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 13                           | STAUNTON         | 1/9/2018         | 165             | 148            | 151                      | 168            | 5        | 108      | 19               | 16      | 88.095%          |
| 27                           | DAYTON           | 1/9/2018         | 212             | 172            | 194                      | 215            | 3        | 124      | 26               | 19      | 80.000%          |
| 76                           | HARRISONBURG     | 12/13/2017       | 42              | 30             | 39                       | 43             | 1        | 23       | 5                | 1       | 69.767%          |
| 92                           | BATH COUNTY      | 11/1/2017        | 17              | 13             | 16                       | 18             | 0        | 9        | 3                | 1       | 72.222%          |
| 126                          | BUENA VISTA      | 1/9/2018         | 76              | 68             | 70                       | 78             | 1        | 52       | 9                | 6       | 87.179%          |
| 155                          | HIGHLAND         | 9/13/2017        | 5               | 5              | 14                       | 15             | 0        | 4        | 1                | 0       | 33.333%          |
| 188                          | HARRISONBURG     | 1/5/2018         | 172             | 131            | 158                      | 175            | 12       | 97       | 9                | 13      | 74.857%          |
| 222                          | ELKTON           | 11/29/2017       | 17              | 14             | 16                       | 18             | 0        | 13       | 0                | 1       | 77.778%          |
| 278 +                        | PLAINS DISTRICT  | 7/11/2017        | 22              | 21             | 21                       | 23             | 0        | 0        | 21               | 0       | 91.304%          |
| 291                          | LEXINGTON        | 10/18/2017       | 16              | 13             | 15                       | 17             | 0        | 13       | 0                | 0       | 76.471%          |
| 340                          | EAST AUGUSTA COU | 12/4/2017        | 171             | 144            | 157                      | 174            | 3        | 88       | 37               | 16      | 82.759%          |
| <b>CDR: JOE MCGUGAN(340)</b> |                  |                  | 915             | 759            | 850                      | 944            | 25       | 531      | 130              | 73      | 80.403%          |

**NORTHERN REGION-- FIFTEENTH DISTRICT-- (7 Posts)**

| Post                           | Location    | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|-------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 21                             | WINCHESTER  | 1/9/2018         | 445             | 385            | 405                      | 450            | 19       | 287      | 38               | 41      | 85.556%          |
| 22                             | LURAY       | 1/5/2018         | 75              | 65             | 69                       | 77             | 1        | 45       | 14               | 5       | 84.416%          |
| 41 +                           | BERRYVILLE  | 1/9/2018         | 173             | 159            | 158                      | 176            | 5        | 115      | 6                | 33      | 90.341%          |
| 53                             | FRONT ROYAL | 1/5/2018         | 334             | 279            | 304                      | 338            | 13       | 192      | 39               | 35      | 82.544%          |
| 77                             | STRASBURG   | 1/5/2018         | 282             | 246            | 257                      | 286            | 14       | 199      | 19               | 14      | 86.014%          |
| 166                            | NEW MARKET  | 12/20/2017       | 161             | 129            | 148                      | 164            | 0        | 89       | 24               | 16      | 78.659%          |
| 199                            | WOODSTOCK   | 1/5/2018         | 406             | 351            | 370                      | 411            | 12       | 255      | 32               | 52      | 85.401%          |
| <b>CDR: FRANK HILLYARD(77)</b> |             |                  | 1876            | 1614           | 1712                     | 1902           | 64       | 1182     | 172              | 196     | 84.858%          |

**NORTHERN REGION-- SIXTEENTH DISTRICT-- (16 Posts)**

| Post | Location  | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------|-----------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 10   | MANASSAS  | 1/5/2018         | 767             | 666            | 696                      | 773            | 55       | 315      | 102              | 194     | 86.158%          |
| 28   | TRIANGLE  | 1/5/2018         | 286             | 227            | 261                      | 290            | 10       | 118      | 45               | 54      | 78.276%          |
| 34   | LEESBURG  | 1/5/2018         | 87              | 72             | 80                       | 89             | 0        | 30       | 18               | 24      | 80.899%          |
| 72   | WARRENTON | 1/9/2018         | 417             | 356            | 380                      | 422            | 12       | 209      | 55               | 80      | 84.360%          |
| 114  | MANASSAS  | 12/19/2017       | 61              | 47             | 57                       | 63             | 2        | 28       | 11               | 6       | 74.603%          |

**NORTHERN REGION-- SIXTEENTH DISTRICT-- (16 Posts)**

| Post                       | Location      | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|----------------------------|---------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 150                        | STERLING PARK | 1/5/2018         | 93              | 67             | 86                       | 95             | 2        | 37       | 13               | 15      | 70.526%          |
| 158                        | MANASSAS      | 1/5/2018         | 30              | 23             | 27                       | 30             | 0        | 9        | 7                | 7       | 76.667%          |
| 247                        | REMINGTON     | 1/5/2018         | 93              | 73             | 86                       | 95             | 4        | 15       | 22               | 32      | 76.842%          |
| 290                        | STAFFORD      | 1/9/2018         | 684             | 564            | 621                      | 690            | 29       | 308      | 82               | 145     | 81.739%          |
| 293                        | PURCELLVILLE  | 1/5/2018         | 224             | 175            | 204                      | 227            | 21       | 88       | 18               | 48      | 77.093%          |
| 295                        | MIDDLEBURG    | 11/1/2017        | 25              | 20             | 23                       | 26             | 0        | 14       | 1                | 5       | 76.923%          |
| 330                        | CULPEPER      | 1/10/2018        | 193             | 165            | 176                      | 196            | 4        | 101      | 26               | 34      | 84.184%          |
| 360                        | WARRENTON     | 12/4/2017        | 28              | 23             | 27                       | 30             | 2        | 14       | 7                | 0       | 76.667%          |
| 364                        | WOODBIDGE     | 1/5/2018         | 896             | 811            | 812                      | 902            | 25       | 398      | 171              | 217     | 89.911%          |
| 1799                       | HAYMARKET     | 1/9/2018         | 115             | 102            | 105                      | 117            | 6        | 36       | 17               | 43      | 87.179%          |
| 2001                       | ASHBURN       | 1/5/2018         | 87              | 75             | 80                       | 89             | 2        | 22       | 17               | 34      | 84.270%          |
| <b>CDR: MARK MEIER(10)</b> |               |                  | 4086            | 3466           | 3721                     | 4134           | 174      | 1742     | 612              | 938     | 83.841%          |

**NORTHERN REGION-- SEVENTEENTH DISTRICT-- (18 Posts)**

| Post                           | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 24                             | ALEXANDRIA   | 1/5/2018         | 704             | 637            | 639                      | 710            | 25       | 247      | 109              | 256     | 89.718%          |
| 44                             | ARLINGTON    | 1/9/2018         | 72              | 59             | 67                       | 74             | 2        | 25       | 16               | 16      | 79.730%          |
| 85                             | ARLINGTON    | 1/5/2018         | 175             | 143            | 160                      | 178            | 1        | 98       | 17               | 27      | 80.337%          |
| 123 +                          | GREENSPRING  | 12/20/2017       | 54              | 51             | 50                       | 55             | 2        | 32       | 17               | 0       | 92.727%          |
| 129                            | ALEXANDRIA   | 11/14/2017       | 14              | 6              | 14                       | 16             | 0        | 0        | 5                | 1       | 37.500%          |
| 130                            | FALLS CHURCH | 1/5/2018         | 204             | 166            | 186                      | 207            | 3        | 100      | 25               | 38      | 80.193%          |
| 139                            | ARLINGTON    | 1/5/2018         | 292             | 184            | 266                      | 296            | 3        | 85       | 41               | 55      | 62.162%          |
| 162                            | LORTON       | 1/5/2018         | 490             | 311            | 446                      | 496            | 13       | 173      | 39               | 86      | 62.702%          |
| 176                            | SPRINGFIELD  | 1/9/2018         | 1344            | 1165           | 1215                     | 1350           | 57       | 578      | 214              | 316     | 86.296%          |
| 177                            | FAIRFAX      | 1/9/2018         | 981             | 829            | 888                      | 987            | 34       | 432      | 138              | 225     | 83.992%          |
| 180                            | VIENNA       | 1/9/2018         | 604             | 547            | 549                      | 610            | 53       | 298      | 76               | 120     | 89.672%          |
| 184                            | HERNDON      | 1/9/2018         | 210             | 179            | 192                      | 213            | 3        | 88       | 41               | 47      | 84.038%          |
| 194                            | ARLINGTON    | 1/9/2018         | 49              | 42             | 45                       | 50             | 2        | 29       | 8                | 3       | 84.000%          |
| 225 +                          | FALLS CHURCH | 10/25/2017       | 30              | 29             | 28                       | 31             | 0        | 19       | 8                | 2       | 93.548%          |
| 270                            | McLEAN       | 1/5/2018         | 309             | 225            | 282                      | 313            | 4        | 122      | 52               | 47      | 71.885%          |
| 1775                           | FORT BELVOIR | 1/5/2018         | 49              | 34             | 45                       | 50             | 0        | 20       | 11               | 3       | 68.000%          |
| 1976                           | ANNANDALE    | 1/5/2018         | 338             | 262            | 308                      | 342            | 11       | 168      | 36               | 47      | 76.608%          |
| 1995                           | CENTREVILLE  | 1/9/2018         | 145             | 105            | 132                      | 147            | 0        | 46       | 30               | 29      | 71.429%          |
| <b>CDR: WG YARBOROUGH(270)</b> |              |                  | 6064            | 4974           | 5513                     | 6125           | 213      | 2560     | 883              | 1318    | 81.208%          |

**WESTERN REGION-- FIFTH DISTRICT-- (13 Posts)**

| Post | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 8    | SOUTH BOSTON | 1/5/2018         | 286             | 250            | 261                      | 290            | 6        | 207      | 19               | 18      | 86.207%          |

**WESTERN REGION-- FIFTH DISTRICT-- (13 Posts)**

| Post                          | Location      | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|-------------------------------|---------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 32                            | FARMVILLE     | 1/5/2018         | 35              | 26             | 32                       | 36             | 4        | 12       | 2                | 8       | 72.222%          |
| 40                            | BLACKSTONE    | 10/18/2017       | 14              | 13             | 14                       | 15             | 1        | 8        | 4                | 0       | 86.667%          |
| 43                            | CHASE CITY    | 12/19/2017       | 95              | 80             | 87                       | 97             | 0        | 64       | 8                | 8       | 82.474%          |
| 45                            | CLARKSVILLE   | 1/5/2018         | 48              | 41             | 44                       | 49             | 1        | 20       | 6                | 14      | 83.673%          |
| 50                            | CREWE         | 1/5/2018         | 57              | 36             | 53                       | 59             | 0        | 20       | 8                | 8       | 61.017%          |
| 65 ***                        | LAWRENCEVILLE | 11/21/2017       | 18              | 20             | 17                       | 19             | 2        | 17       | 1                | 0       | 105.263%         |
| 79                            | SOUTH HILL    | 1/5/2018         | 403             | 350            | 367                      | 408            | 5        | 293      | 15               | 37      | 85.784%          |
| 94 +                          | ALBERTA       | 9/25/2017        | 16              | 15             | 15                       | 17             | 0        | 13       | 1                | 1       | 88.235%          |
| 99 ***                        | HALIFAX       | 1/5/2018         | 149             | 153            | 136                      | 151            | 38       | 102      | 7                | 6       | 101.325%         |
| 147 ***                       | KENBRIDGE     | 11/29/2017       | 44              | 50             | 41                       | 45             | 7        | 30       | 9                | 4       | 111.111%         |
| 260                           | KEYSVILLE     | 1/5/2018         | 122             | 91             | 112                      | 124            | 1        | 79       | 4                | 7       | 73.387%          |
| 342 *                         | VOLENS        | 1/9/2018         | 27              | 28             | 25                       | 28             | 2        | 26       | 0                | 0       | 100.000%         |
| <b>CDR: LEONARD SMITH(79)</b> |               |                  | 1314            | 1153           | 1204                     | 1338           | 67       | 891      | 84               | 111     | 86.173%          |

**WESTERN REGION-- SIXTH DISTRICT-- (13 Posts)**

| Post                          | Location     | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|-------------------------------|--------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 6                             | ROCKY MOUNT  | 11/29/2017       | 99              | 79             | 91                       | 101            | 0        | 69       | 5                | 5       | 78.218%          |
| 11                            | BASSETT      | 12/19/2017       | 51              | 34             | 46                       | 51             | 0        | 24       | 4                | 6       | 66.667%          |
| 29                            | DANVILLE     | 12/5/2017        | 186             | 144            | 170                      | 189            | 8        | 125      | 8                | 3       | 76.190%          |
| 42                            | MARTINSVILLE | 1/5/2018         | 106             | 93             | 98                       | 109            | 7        | 71       | 7                | 8       | 85.321%          |
| 47                            | CHATHAM      | 12/20/2017       | 25              | 20             | 23                       | 26             | 0        | 15       | 2                | 3       | 76.923%          |
| 78 +                          | MARTINSVILLE | 12/27/2017       | 187             | 175            | 171                      | 190            | 2        | 151      | 11               | 11      | 92.105%          |
| 96 +                          | CALLAWAY     | 11/7/2017        | 15              | 14             | 14                       | 16             | 0        | 14       | 0                | 0       | 87.500%          |
| 105                           | STUART       | 1/5/2018         | 71              | 62             | 66                       | 73             | 1        | 49       | 6                | 6       | 84.932%          |
| 111 +                         | ROCKY MOUNT  | 11/15/2017       | 36              | 34             | 33                       | 37             | 2        | 17       | 11               | 4       | 91.892%          |
| 127                           | FLOYD        | 11/27/2017       | 73              | 59             | 68                       | 75             | 1        | 43       | 11               | 4       | 78.667%          |
| 232 +                         | GRETNA       | 1/5/2018         | 91              | 86             | 85                       | 94             | 5        | 72       | 4                | 5       | 91.489%          |
| 325                           | DANVILLE     | 1/9/2018         | 306             | 255            | 279                      | 310            | 6        | 208      | 22               | 19      | 82.258%          |
| 1097                          | DANVILLE     | 1/9/2018         | 380             | 293            | 347                      | 385            | 9        | 234      | 25               | 25      | 76.104%          |
| <b>CDR: CHARLIE PRICE(29)</b> |              |                  | 1626            | 1348           | 1490                     | 1656           | 41       | 1092     | 116              | 99      | 81.401%          |

**WESTERN REGION-- SEVENTH DISTRICT-- (9 Posts)**

| Post | Location   | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------|------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 7    | PULASKI    | 1/5/2018         | 134             | 109            | 123                      | 137            | 5        | 90       | 9                | 5       | 79.562%          |
| 9    | WYTHEVILLE | 12/19/2017       | 127             | 105            | 116                      | 129            | 1        | 63       | 34               | 7       | 81.395%          |
| 18   | MARION     | 12/19/2017       | 64              | 53             | 59                       | 66             | 4        | 37       | 8                | 4       | 80.303%          |
| 20 + | BLAND      | 11/8/2017        | 48              | 47             | 44                       | 49             | 6        | 34       | 4                | 3       | 95.918%          |
| 58 + | DUBLIN     | 12/20/2017       | 45              | 44             | 42                       | 47             | 2        | 41       | 1                | 0       | 93.617%          |



**WESTERN REGION-- SEVENTH DISTRICT-- (9 Posts)**

| Post                        | Location      | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|-----------------------------|---------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 68                          | NARROWS       | 11/27/2017       | 93              | 74             | 86                       | 95             | 0        | 53       | 19               | 2       | 77.895%          |
| 229                         | RURAL RETREAT | 1/5/2018         | 133             | 111            | 122                      | 135            | 6        | 62       | 32               | 11      | 82.222%          |
| 245                         | GALAX         | 12/19/2017       | 149             | 107            | 136                      | 151            | 0        | 86       | 11               | 10      | 70.861%          |
| 311                         | PEMBROKE      | 10/18/2017       | 52              | 38             | 47                       | 52             | 0        | 34       | 3                | 1       | 73.077%          |
| <b>CDR: BOBBY ROGERS(9)</b> |               |                  | 845             | 688            | 775                      | 861            | 24       | 500      | 121              | 43      | 79.907%          |

**WESTERN REGION-- EIGHTH DISTRICT-- (12 Posts)**

| Post                           | Location       | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 12                             | ABINGDON       | 1/5/2018         | 102             | 85             | 94                       | 104            | 0        | 63       | 13               | 9       | 81.731%          |
| 14                             | POCAHONTAS     | 1/3/2018         | 91              | 75             | 84                       | 93             | 0        | 65       | 7                | 3       | 80.645%          |
| 122 +                          | BLUEFIELD      | 11/7/2017        | 20              | 20             | 19                       | 21             | 1        | 4        | 15               | 0       | 95.238%          |
| 133                            | TAZEWELL       | 1/5/2018         | 121             | 91             | 111                      | 123            | 4        | 68       | 10               | 9       | 73.984%          |
| 135                            | DAMASCUS       | 1/5/2018         | 40              | 27             | 37                       | 41             | 0        | 23       | 2                | 2       | 65.854%          |
| 164                            | GRUNDY         | 1/9/2018         | 374             | 334            | 341                      | 379            | 5        | 237      | 78               | 14      | 88.127%          |
| 185                            | JONESVILLE     | 1/5/2018         | 51              | 44             | 48                       | 53             | 0        | 33       | 6                | 5       | 83.019%          |
| 208 +                          | LEBANON        | 11/15/2017       | 78              | 74             | 72                       | 80             | 0        | 62       | 9                | 3       | 92.500%          |
| 227                            | CLINTWOOD      | 11/7/2017        | 19              | 16             | 18                       | 20             | 0        | 12       | 4                | 0       | 80.000%          |
| 243                            | NORTON         | 12/4/2017        | 74              | 55             | 68                       | 76             | 4        | 36       | 8                | 7       | 72.368%          |
| 265 +                          | GATE CITY      | 1/9/2018         | 108             | 103            | 99                       | 110            | 2        | 94       | 1                | 6       | 93.636%          |
| 775                            | POCAHONTAS SCC | 12/1/2017        | 21              | 14             | 20                       | 22             | 3        | 9        | 0                | 2       | 63.636%          |
| <b>CDR: PERRY JOHNSON(133)</b> |                |                  | 1099            | 938            | 1010                     | 1122           | 19       | 706      | 153              | 60      | 83.601%          |

**WESTERN REGION-- NINTH DISTRICT-- (9 Posts)**

| Post                         | Location       | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|------------------------------|----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 3 +                          | ROANOKE        | 1/5/2018         | 340             | 324            | 308                      | 342            | 17       | 212      | 51               | 44      | 94.737%          |
| 4 +                          | COVINGTON      | 12/20/2017       | 53              | 52             | 50                       | 55             | 0        | 43       | 6                | 3       | 94.545%          |
| 30                           | RADFORD        | 1/5/2018         | 37              | 26             | 34                       | 38             | 1        | 15       | 7                | 3       | 68.421%          |
| 59                           | CHRISTIANSBURG | 1/9/2018         | 91              | 67             | 84                       | 93             | 1        | 50       | 12               | 4       | 72.043%          |
| 80                           | VINTON         | 12/8/2017        | 87              | 76             | 80                       | 89             | 5        | 54       | 11               | 6       | 85.393%          |
| 93                           | BUCHANAN       | 1/3/2018         | 53              | 46             | 50                       | 55             | 1        | 34       | 7                | 4       | 83.636%          |
| 182                          | BLACKSBURG     | 1/5/2018         | 54              | 41             | 50                       | 56             | 2        | 24       | 7                | 8       | 73.214%          |
| 240 ***                      | TROUTVILLE     | 12/11/2017       | 39              | 48             | 38                       | 42             | 7        | 26       | 13               | 2       | 114.286%         |
| 248                          | ROANOKE        | 1/5/2018         | 83              | 64             | 77                       | 85             | 2        | 34       | 18               | 10      | 75.294%          |
| <b>CDR: JAMES EUBANK(93)</b> |                |                  | 837             | 744            | 770                      | 855            | 36       | 492      | 132              | 84      | 87.018%          |

**WESTERN REGION-- TENTH DISTRICT-- (11 Posts)**

| Post                           | Location        | Last Transmittal | Prior Year Mbrs | Curr Year Mbrs | 2/7/2018 90% Target Goal | Curr Year Goal | New Mbrs | Ren Mbrs | Paid Up For Life | On-line | Per Cent of Goal |
|--------------------------------|-----------------|------------------|-----------------|----------------|--------------------------|----------------|----------|----------|------------------|---------|------------------|
| 16                             | LYNCHBURG       | 1/10/2018        | 919             | 806            | 833                      | 925            | 64       | 622      | 36               | 84      | 87.135%          |
| 17 *                           | LOVINGSTON      | 12/20/2017       | 54              | 57             | 51                       | 57             | 4        | 45       | 6                | 2       | 100.000%         |
| 36                             | ALTAVISTA       | 1/5/2018         | 50              | 28             | 46                       | 51             | 0        | 17       | 5                | 6       | 54.902%          |
| 52                             | BROOKNEAL       | 10/18/2017       | 46              | 30             | 42                       | 47             | 2        | 27       | 1                | 0       | 63.830%          |
| 54                             | BEDFORD         | 1/9/2018         | 139             | 120            | 127                      | 141            | 4        | 83       | 20               | 13      | 85.106%          |
| 62                             | SMITH MTN LAKE  | 11/17/2017       | 35              | 27             | 32                       | 36             | 0        | 11       | 6                | 10      | 75.000%          |
| 104                            | APPOMATTOX      | 12/1/2017        | 154             | 130            | 141                      | 157            | 11       | 89       | 18               | 12      | 82.803%          |
| 134                            | DILLWYN         | 10/18/2017       | 35              | 30             | 32                       | 36             | 1        | 28       | 0                | 1       | 83.333%          |
| 217 ***                        | BIG ISLAND      | 8/30/2017        | 20              | 22             | 19                       | 21             | 3        | 18       | 1                | 0       | 104.762%         |
| 269 +                          | CUMBERLAND      | 1/9/2018         | 32              | 31             | 29                       | 32             | 0        | 27       | 1                | 3       | 96.875%          |
| 274 +                          | MADISON HEIGHTS | 1/5/2018         | 73              | 73             | 68                       | 75             | 3        | 60       | 5                | 5       | 97.333%          |
| <b>CDR: S WAYNE DOOLEY(16)</b> |                 |                  | 1557            | 1354           | 1420                     | 1578           | 92       | 1027     | 99               | 136     | 85.805%          |

**\* POSTS EQUALING OR SURPASSING THEIR PRIOR YEAR MEMBERSHIP**

**\*\*\* POSTS EQUALING OR SURPASSING THEIR CURRENT YEAR GOAL**

**+ POSTS EQUALING OR SURPASSING THEIR TARGET GOAL**